The FoodEng 2019 Engineering Salary Survey

(Food & Drink Industry)



Contents

| | Page | |
|--|---------|--|
| Introduction & Survey Summary | 3 | |
| Engineering Salaries by Job Titles | 4 | |
| Engineering Salaries by Food & Drink Sector | 5 | |
| Engineering Salaries by Geographical Regions | 6 | |
| Engineering Salaries by Qualifications | 7 | |
| Detailed Reports | | |
| Maintenance Engineers | 8 – 10 | |
| Engineering Management | 11 – 13 | |
| Sales Engineers/Sales Managers | 14 | |
| Design Engineers | 15 | |
| Field Service Engineers | 16 | |
| Project Engineers & Project Managers | 17 | |
| Employee Benefits | | |
| Bonus Schemes | 18 | |
| Company Car Schemes | 19 | |
| Additional Benefits & Pension Rates | 20 | |
| Job Satisfaction & Career Motivation | 21 - 22 | |



INTRODUCTION TO THE 2019 ENGINEERING SALARY SURVEY

Survey Information

The Survey was concluded in May 2019.



778 Engineering Professionals fully completed the Salary Survey.



98.2% Male 1.3% Female 0.5% Other/Unspecified



is the average Age of Survey Respondents

Survey respondents were permanently employed within the UK Food & Drink Industry across one of the following areas:

Food & Drink Manufacturing
Food Machinery Suppliers
Food Grade Packaging
Engineering Service Providers to the Food & Drink sector

The survey revealed that the Average Salary for all Engineers working in the UK Food & Drink Industry is £44,376 pa. Survey results demonstrate a Gender Pay Gap of 10.3% with Male Engineers achieving an average basic salary £4,167 higher than their Female counterparts.

According to "Engineering UK 2018" women account for 12.37% of all UK engineers. A disproportionate percentage of Female Engineers completed the survey, with just 1.3% of all respondents, perhaps highlighting that the UK Food & Drink Industry is not adequately engaging with Female Engineers.

Survey Methodology

We asked survey respondents to answer 30+ questions relating to their experience, salary, benefits, career, employment. Questions consisted of both open and multiple choice answers. The average time taken to complete the survey was 7 minutes.

The UK Food & Drink Industry at a Glance

Food & Drink contributes £31.1bn to the UK economy and employs in excess of 450,000 people. The food supply chain employs 4 million people & generates over £121 billion of added value for the economy each year.

The industry will need 140,000 new recruits by 2024 to feed an expected population of 70m people. The food & drink industry is the largest manufacturing sector within the UK, its size is larger than both automotive & aerospace combined. The Food & Drink sector has a turnover of £104bn, accounting for 19% of total UK manufacturing. Food & Drink exports are valued at around £23 billion annually, with Ireland, USA & France the largest export markets. The UK food & drink industry is largely made up of small to medium sized businesses, with 97% employing less than 250 staff. Faced with skills shortages and the continued uncertainty of Brexit, its reported that 54% of Food & Drink manufacturers are experiencing difficulties in recruiting skilled employees for their businesses.

The survey reviews salaries across 12 Engineering job positions within the UK Food & Drink industry and breaks down average salaries by Sectors and Geographical Regions. The survey probes deeper to provide further information into the following positions, which account for 90% of survey respondents:

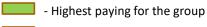
- · Engineering Management
- Maintenance Engineers
- Field Service Engineer
- Design Engineers
- · Project Engineer & Project Management
- Sales Engineer / Sales Managers



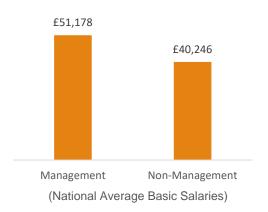
AVERAGE ENGINEERING SALARIES BY JOB TITLES

(National Permanent Averages)

| Job Title | Basic Salary | P60 Earnings |
|--|--------------|--------------|
| Group Engineering Manager / Engineering Director | £82,931 | £93,123 |
| Senior Engineering Manager | £61,645 | £66,006 |
| Engineering Manager / Maintenance Manager | £50,036 | £53,089 |
| Assistant Engineering Manager / Engineering Shift Manager | £45,222 | £50,521 |
| Engineering Team Leader/Supervisor | £42,638 | £47,519 |
| Maintenance Engineer | £39,104 | £42,930 |
| Facilities / Site Services Engineer | £34,950 | £36,950 |
| Project Manager / Project Director | £57,514 | £63,791 |
| Project Engineer | £42,636 | £47,058 |
| Design Engineer / CAD Technician | £36,269 | £38,538 |
| Design Manager / Drawing Office Manager | £50,875 | £56,875 |
| Applications Engineer | £44,567 | £50,233 |
| Field Service Engineer (Service, Installation & Commissioning) | £40,582 | £54,220 |
| Sales Engineer / Sales Manager (Machinery / Process Solutions) | £49,777 | £62,868 |
| Controls/Automation Engineer | £41,500 | £43,790 |
| Process Engineer | £40,375 | £44,075 |
| Refrigeration Engineer (Industrial Refrigeration) | £36,000 | £48,320 |
| Engineering Planner / Coordinator | £37,792 | £40,703 |



- Lowest paying for the group





AVERAGE ENGINEERING SALARIES BY SECTOR

(National averages for across all Food & Drink sectors)

| Sector | Basic Salary | P60 Earnings |
|--|--------------|--------------|
| Ambient | £54,450 | £60,921 |
| Bakery | £46,977 | £50,513 |
| Confectionery | £44,745 | £48,697 |
| Dairy | £44,476 | £48,347 |
| Food Grade Packaging / Packaging Consumable | £39,957 | £43,777 |
| Food Ingredients | £43,763 | £46,996 |
| Fresh Produce | £41,201 | £45,002 |
| Meat (Fresh & Frozen) | £41,504 | £46,049 |
| Poultry (Fresh & Frozen) | £43,306 | £45,218 |
| Pet Food/Animal Feed | £44,350 | £46,917 |
| Ready-Meals (Chilled & Frozen) | £45,002 | £48,919 |
| Ready-to-Eat / Food-to-Go | £45,602 | £50,785 |
| Sauces, Condiments, Oils & Fats | £38,920 | £42,888 |
| Seafood | £51,068 | £52,595 |
| Snacks & Cereals | £44,257 | £47,077 |
| Soft Drinks & Alcoholic Beverages | £43,847 | £48,935 |
| Machinery Supplier / Engineering Services Provider | £44,456 | £53,284 |
| Other | £41,628 | £45,253 |

Highest paying for the group
 Lowest paying for the group

This year we have included "Food Grade Packaging" as its own sector within the survey. It's been a difficult time for the packaging sector with media and political pressure to reduce both waste and single use plastics. It's therefore been interesting to see if these issues impact on Engineers salaries.

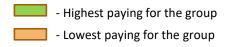
The Food Grade Packaging sector pays 11% below industry average.



AVERAGE ENGINEERING SALARIES BY REGIONS

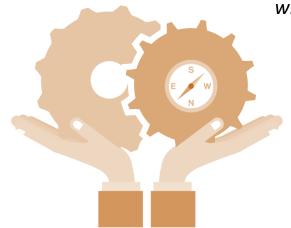
(Averages across all permanent jobs within all UK regions)

| Region | Basic Salary | P60 Earnings |
|------------------|--------------|--------------|
| North West | £44,228 | £49,363 |
| North East | £40,295 | £44,542 |
| South West | £42,176 | £46,129 |
| South East | £44,534 | £49,967 |
| London | £47,808 | £51,408 |
| West Midlands | £41,648 | £47,319 |
| East Midlands | £44,957 | £49,634 |
| East of England | £45,453 | £49,825 |
| Yorkshire | £42,853 | £47,165 |
| Scotland | £43,186 | £47,054 |
| Wales | £44,993 | £51,406 |
| Northern Ireland | £40,165 | £42,716 |



On average, North West Engineers achieve annual basic salaries 10% higher than their counterparts in the North East

The basic salaries received by Engineers in London are 7.5% higher than Engineers within the South East, on average.





AVERAGE ENGINEERING SALARIES BY QUALIFICATIONS

(National averages)

Average Basic Engineering Salaries by Highest Qualification held:

| Highest Qualification Held | Percentage of Respondents | Basic Salary |
|----------------------------|---------------------------|--------------|
| Degree/Higher Degree | 17% | £50,558 |
| ONC/HNC/HND | 45% | £44,739 |
| City & Guilds | 27% | £41,787 |
| NVQ | 8% | £40,438 |
| Other | 3% | £37,260 |

50% of Female respondents held a Degree or Higher Degree.

49% of Degree educated respondents held Management positions.

Degree educated respondents in Management and Senior Management roles typically achieved higher basic salaries than individuals in Management roles who did not have a Degree. However, at Maintenance Engineer and Field Service Engineer level, the prevalence of a Degree had no material affect on earnings, with both Degree holders and non-Degree holders earning equivalent salaries.



Degree Average: £50,558

Chartered Engineers



£59,297 pa is the basic salary for Chartered Engineers who completed the survey. Chartered Engineers were typically on a basic salary £11,090 higher than those without Chartered status.

5.5% of survey respondents were Chartered Engineers and 60% of these individuals held Management positions.

Engineering UK 2018 has predicted a Graduatelevel shortfall of 22,000 graduates per year to fill core engineering roles across UK industry



MAINTENANCE ENGINEERS

Average Age 43

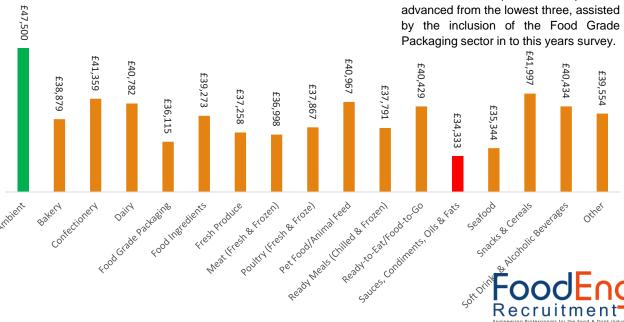
Average Maintenance Engineers Pay by Region:

| Region | Basic Salary | P60 Earnings |
|-------------------------|--------------|--------------|
| North West | £40,805 | £45,353 |
| North East | £35,426 | £38,808 |
| South West | £37,121 | £39,922 |
| South East (not London) | £40,337 | £42,875 |
| London | £43,750 | £44,828 |
| West Midlands | £38,725 | £42,324 |
| East Midlands | £39,463 | £43,922 |
| East of England | £41,993 | £45,309 |
| Yorkshire | £38,863 | £42,835 |
| Scotland | £36,250 | £40,123 |
| Wales | £38,063 | £41,704 |
| Northern Ireland | £34,933 | £40,132 |

81% of Maintenance Engineers receive Paid Overtime, with £4,499 being the average received annually.

36% of Maintenance Engineers benefit from a company bonus and £1,631 is the average annual bonus received.

Average Maintenance Engineers Basic Salaries by Sector



In 2019, the average basic salary for Maintenance Engineers working across the UK Food & Drink Industry is £39,104. This represents a 3.34% increase compared with the 2017 Maintenance Engineer Salary survey.

Maintenance Engineers living in Wales received the highest pay increase during the two-year period, enjoying a 11.4% uplift. Maintenance Engineers in the North West received the second highest salary increase from 2017 to 2019, experiencing an increase of 8.36%.

Nationally, not all Maintenance Engineers received a pay rise, as those Scotland and the North East experienced a decline in average pay rates. Basic salaries for Maintenance Engineers in Scotland declined by 3.8%. An explanation for this may be the closure of several food factories in the region, resulting in an increase in available Maintenance Engineers transitioning into the jobs market.

The Ambient sector is the highest paying sector for Maintenance Engineer pay, whilst the Meat (Fresh/Frozen) sector

MAINTENANCE ENGINEERS

8% of Maintenance Engineers responding to the 2019 salary survey held a Degree qualification. In the 2017 Maintenance Engineer survey 11% of respondents held a Degree qualification. This decline could be due to a number of reasons. For example it may be that degree qualified Engineers are increasingly attracted to opportunities outside of the Food & Drink industry. Conversely, it may be that Food & Drink manufacturers are looking to bring their own Engineers up through the Apprenticeship route utilising the Apprenticeship levy, so are less inclined to recruit Graduate Engineers.

The much discussed Engineering skills shortage has impacted the Food & Drink Industry, with a number of companies reporting of shortages Maintenance Engineers with higher level Electrical skills. The last two years has seen no increase in Electrically biased Engineers entering the Food & Drink industry, with the split between engineering bias (Mechanical / Electrical) remaining unchanged.

Average Basic Salary by Qualifications

| Highest Qualification Held | % of Respondents | Basic Salary |
|----------------------------|------------------|--------------|
| Degree/Higher Degree | 8% | £39,892 |
| ONC/HNC/HND | 46% | £40,203 |
| City & Guilds | 32% | £38,252 |
| NVQ | 11% | £38,004 |
| Other | 3% | £32,767 |

Average Basic Salary by Engineering Bias

| Engineering Bias | Percentage of Respondents | Average Basic Salary |
|-------------------------------------|---------------------------|----------------------|
| Electrical | 8% | £39,693 |
| Mechanical | 9% | £38,614 |
| Multi-Skilled 50/50 | 13% | £38,498 |
| Multi-Skilled – Electrically Biased | 40% | £39,453 |
| Multi-Skilled – Mechanically Biased | 30% | £38,876 |

Average Basic Salary by PLC Skills

| PLC Skill Level | Percentage of Respondents | Average Basic Salary |
|---|---------------------------|----------------------|
| None | 22% | £37,416 |
| PLC Fault Finding | 60% | £39,538 |
| PLC Fault Finding & Programming | 14% | £39,982 |
| PLC Fault Finding, Programming & Software Writing | 5% | £41,054 |

Electrically biased Maintenance Engineers (non multi-skilled) earn £1079 more than Mechanically biased Maintenance Engineers (non multi skilled)



MAINTENANCE ENGINEERS

Average Maintenance Engineer Salaries by Shift Pattern:

| Shift Pattern | Percentage of Respondents | Basic Salary | P60 Earnings |
|---|------------------------------|--------------|--------------|
| 2 Shifts (Earlies & Lates) | 10% | £36,418 | £39,619 |
| 3 on 3 off (Days Only) | 1% | £39,167 | £42,500 |
| 3 on 3 off (Rotaing Days & Nights) | 2% | £42,535 | £45,701 |
| 3 Shifts (Ealies, Lates & Nights) | 7% | £36,947 | £42,151 |
| 4 on 4 off (2 Days, 2 Nights, 4 off) | 16% | £42,432 | £46,293 |
| 4 on 4 off (4 Days, 4 Off, 4 Nights, 4 Off) | 16% | £40,116 | £43,855 |
| 4 on 4 off (Days Only) | 8% | £36,615 | £38,507 |
| 4 on 4 off (Nights Only) | 3% | £40,254 | £43,683 |
| Back Shift | 1% | £36,188 | £37,863 |
| Continental – Other | 18% | £41,083 | £45,791 |
| Fixed Days (Monday to Friday) | 15% | £35,872 | £40,208 |
| Fixed Nights (Monday to Friday) | 2% | £38,306 | £39,243 |
| Weekend Shift | 1% | £38,397 | £44,097 |

4-on 4-off Shift Patterns is the most popular work schedule for Maintenance Engineers in the UK Food & Drink Industry with 43% of participants working some form of this pattern.

40.78 hours is the average weekly contracted hours for Maintenance Engineers working within the Food & Drink Industry.

63% of Maintenance Engineers work 7hrs extra per week above their Contracted Hours. 8% of these do not receive paid overtime.

37% of Maintenance Engineers work only their Contracted Hours.

| Weekly Contracted Hours | % of Participants |
|-------------------------------|----------------------|
| 35 – 39 | 23% |
| 40 – 42 | 65% |
| 43 – 45 | 12% |

Satisfaction of 4-on 4-off Shift Patterns

| Shift Pattern | Percentage Satisfied Shift Pattern |
|--------------------------------|------------------------------------|
| 2 Days, 2 Nights, 4 Off | 51% |
| 4 Days, 4 Off, 4 Nights, 4 Off | 31% |



ENGINEERING MANAGEMENT

Average Age 46

UK Averages:

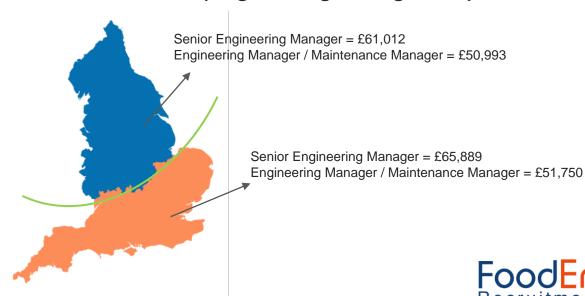
| Job Title | Basic | P60 Earnings |
|---|---------|--------------|
| Group Engineering Manager / Engineering Director | £82,931 | £93,123 |
| Senior Engineering Manager | £61,645 | £66,006 |
| Engineering Manager / Maintenance Manager | £50,036 | £53,089 |
| Assistant Engineering Manager / Engineering Shift Manager | £45,222 | £50,521 |
| Engineering Supervisor / Engineering Team Leader | £42,638 | £47,519 |

Over a twelve month period, Salaries for Engineering Directors have increased, with Senior Engineering Managers also seeing an increase with an **uplift averaging 4.6%**. However, the survey results indicate that salary increases have not cascaded down to lower tiers of Engineering Leadership.

Average Basic Salary by Length of Management Experience:

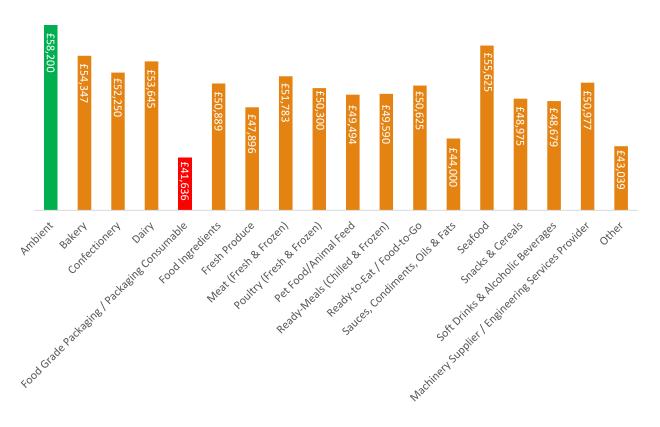
| Under 12 Months | 1-2 Years | 3-5 Years | 6-9 Years | 10 -14 Years | 15-19 Years | 20-24 Years | 25-29 Years | 30+ Years |
|--------------------|--------------|--------------|-----------|-----------------|----------------|----------------|----------------|--------------|
| 1 | 1 | 1 | | 1 | 1 | 1 | 1 | 1 |
| £37,750 | £43,100 | £51,765 | £51,239 | £58,269 | £61,164 | £59,889 | £59,982 | £62,542 |

North-South Divide (Engineering Management)



ENGINEERING MANAGEMENT

Average Basic Salaries by Food & Drink Sector:



Highest Engineering Qualifications held:

| Qualifications | % of Respondents |
|----------------------|------------------|
| Degree/Higher Degree | 19% |
| ONC/HNC/HND | 44% |
| City & Guilds | 26% |
| NVQ | 8% |
| Other | 3% |



33% of Engineering Directors were educated to Degree/Higher Degree level.

34% of Senior Engineering Managers were educated to Degree/Higher Degree level.

Across all ranks of Engineering Management, individuals educated to Degree level earn an average of £9,696 more per annum than those without a Degree.

8% of Engineering Management held Chartered Engineer status and they earn £12,693 more than their Management contemporaries who do not have Chartered Engineer status.



ENGINEERING MANAGEMENT

Average Basic Salary by Team Size:

| Engineering Team Size | Average Basic Salary* |
|-----------------------|--------------------------|
| 1 – 4 people | £44,733 |
| 5 – 9 people | £47,704 |
| 10 – 14 people | £52,012 |
| 15 – 19 people | £56,511 |
| 20 – 24 people | £59,272 |
| 25 + people | £62,623 |



^{*} Based on teams managed by Senior Engineering Managers, Engineering Managers and Maintenance Managers

Average Engineering Team Size:

| Job Title | Average Engineering Team Size |
|---|----------------------------------|
| Group Engineering Manager / Engineering Director | 62 |
| Senior Engineering Manager | 25 |
| Engineering Manager / Maintenance Manager | 12 |
| Assistant Engineering Manager / Engineering Shift Manager | 11 |
| Engineering Supervisor / Engineering Team Leader | 6 |







Survey results show the Dairy, Meat & Poultry sectors employ the highest number of Engineers per team, which is an interesting observation as Meat & Poultry are two of the lowest paying sectors.

Engineering Management participants who have Project Engineers/Project Managers reporting directly into them earn an average basic salary of £62,742

On average, Engineering Supervisors / Engineering Team Leaders holding some level of budgetary responsibility earn a basic salary £2,538 higher than peers who do not have budgetary responsibility.

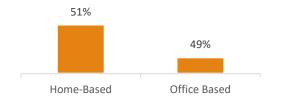


SALES ENGINEERS / SALES MANAGERS

Average Age 44

UK Average Pay:

| Job Title | Basic Salary | P60 Earnings |
|--------------------------------|--------------|--------------|
| Sales Engineer / Sales Manager | £49,777 | £62,867 |



Engineers & Sales Managers is £49,777. When compared to a 2016 salary survey conducted by FoodEng for Engineering Sales Professionals, this indicates a 4.95% pay increase in 3 years (or average 1.65% increase per year).

Average combined basic salary for Sales

Sales Regions Covered

UK Only
UK & Ireland
Local Region
International

Europe (Non-UK)

EMEA

UK Only
27%

18%

23%

There has been a noticeable reduction in Engineering Sales Professionals being "Home based" with a fall of 14% being recorded. Company car usage by Sales professionals has declined by 2% and this may, in part, be due to an 8% increase in participants engaged in roles covering International / European Markets.

On average, Engineering Sales Professionals covering the International / European Market earn basic salaries equivalent to £14,292 greater than individuals exclusively covering the UK Market. The increase is largely paid as compensation for increased travel and being away from home.

Market. The increase is largely paid as compensation for increased travel and being away from home.

Degree qualified Sales Engineers / Sales Managers earn 19% more than their cohort advicated to ONG/INIC/INID level on

Average Salary based on Qualifications:

| Qualifications | % of Participants | Basic Salary |
|----------------------|-------------------|--------------|
| Degree/Higher Degree | 45% | £56,620 |
| ONC/HNC/HND | 28% | £47,565 |
| City & Guilds | 18% | £43,000 |
| Other | 9% | £35,750 |

Degree qualified Sales Engineers / Sales Managers earn 19% more than their cohort educated to ONC/HNC/HND level on average, and 31.7% more than their cohort educated to City & Guilds level.

Typical Bonus Schemes for Engineering Sales Professionals

| Company Performance/Profit Share Only | 13% |
|--|-----|
| Company Performance & Individual Performance | 45% |
| Commission (% of machinery sales of margin) | 33% |
| None – Do not receive bonus or Commission | 9% |





DESIGN ENGINEERS

Average Age 37

UK Average Pay:

| Job Title | Basic Salary | P60 Earnings |
|------------------|--------------|--------------|
| Design Engineers | £36,269 | £38,538 |
| Design Managers | £50,875 | £56,875 |

Design Engineers work an average of 41.3 hours per week, including overtime. 47% of Design Engineers receive Paid Overtime worth an average of £1,167 per year.

Design Engineers are some of the youngest survey respondents with an average age at just 37 years old.

26% of Design Engineers travel frequently as part of their role.



95% of Design Professionals who completed the survey were Mechanically biased with 30% of these people considering themselves as "multi-skilled".

The low number of Electrically biased Design Engineers who completed the survey is indicative of a general lack of Electrical Design Engineer roles available within the Food & Drink sector.

Degree educated Design Engineers earn an average of £2,378 per year, or 6.8%, more than individuals without a Degree. At Design Management level, we did not see any significant difference in pay rates between those with or without an Engineering Degree.

Highest Qualification Held:

| Qualifications | % of Respondents |
|----------------------|------------------|
| Degree/Higher Degree | 42% |
| ONC/HNC/HND | 52% |
| Other | 6% |

Most Popular CAD Packages Used

| and the same of th | | |
|--|------------------|--|
| CAD Packages | % of Respondents | |
| SOLIDWORKS | 84% | |
| AutoCAD | 74% | |
| AutoDesk Inventor | 58% | |



FIELD SERVICE ENGINEERS

Average Age 42

UK Average Pay:

| Job Title | Basic Salary | P60 Earnings |
|------------------------|--------------|--------------|
| Field Service Engineer | £40,582 | £54,220 |

P60 Earnings by time away from home

| Weeks Per Year | P60 Earnings |
|----------------|--------------|
| Under 10 Weeks | £48,713 |
| 10 – 19 Weeks | £50,975 |
| 20 – 29 Weeks | £51,195 |
| 30+ Weeks | £64,988 |

Engineering Bias

| Engineering Bias | % of Respondents |
|---------------------|------------------|
| Mechanical | 24% |
| Electrical | 55% |
| Multi-Skilled 50/50 | 21% |

Highest Engineering Qualifications held

| Qualifications | % of Respondents |
|----------------------|------------------|
| Degree/Higher Degree | 13% |
| ONC/HNC/HND | 56% |
| City & Guilds | 21% |
| NVQ | 5% |
| Other | 5% |

64% of Field Service Engineers live within just 3 key regions of the UK

North West – 21% Midlands – 28% South East – 15% The average age for Field Service Engineers who completed the survey is 42 years old was and they have amassed an average of 15 years experience working within the Food / FMCG Industry.

79% of Field Service Engineers described themselves as "Home-Based". Annually, these individuals averaged 21 Weeks working away from home, increasing to an average of 27 Weeks for individuals covering International markets. Regional Service Engineers spent 5 Weeks working away from home on average.

56% of Field Service Engineers are paid "Working Away Allowances" in addition to their salary and overtime payments.

Field Service Engineers work an average of 50.2hrs per week which is significantly more than the 39.4hrs they are contracted to work. 89% of Field Service Engineers are paid for hours worked above their contracted hours with £14,389 being the average annual amount received as paid overtime.

With the exclusion of Engineers who classed themselves as Multi-Skilled 50/50, Electrically Biased Field Service Engineers are typically on a basic salary 16.3% higher than their mechanical counterparts, and earn £8,645 more each year.

£2,283 is average annual bonus paid to Field Service Engineers working across the Food & Drink Industry.



PROJECT ENGINEERS & PROJECT MANAGERS

Average Age 46

UK Average Pay:

| Job Title | Basic Salary | P60 Earnings |
|----------------------------------|--------------|--------------|
| Project Manager/Project Director | £57,514 | £63,791 |
| Project Engineer | £42,636 | £47,058 |

Highest level of Engineering Qualifications held:

| Qualifications | Project Engineer | Project Manager/ Project Director |
|----------------------|------------------|-----------------------------------|
| Degree/Higher Degree | 44% | 44% |
| ONC/HNC/HND | 44% | 37% |
| City & Guilds | 12% | 17% |
| NVQ | 0% | 2% |

£51,417 is the average basic salary for all Project Professionals within the UK Food & Drink Industry

On average, Degree educated Project Professionals working for a Food & Drink Manufacturer earn £2,102 more than individuals without a Degree. Interestingly, although higher qualifications denoted increased pay rates for Project Engineers and Project Managers employed within Food & Drink Manufacturing, this was not the case for Project Engineers and Project Managers working for Food Machinery businesses and Engineering Services providers, where there was no distinguishable correlation between level of qualification and salary.

Overtime, Bonus & Travel

15% of Project Professionals receive overtime payments. However, when analysing Food Machinery / Engineering Services Providers in isolation, this increases to nearly 29%. The average annual overtime payment for Project Professionals is £11,800.

64% of Project Professions benefited from a company Bonus Scheme, receiving an average of £5,603 per year.

Project Professionals in the UK Food & Drink Industry spend an average 9 weeks per year working away from home. This increases to 14 weeks for those working for Food Machinery / Engineering Services Providers.

18% of Project Professionals working for a Food Machinery / Engineering Services Provider are "Home-Based". The figure decreases to 3% for individuals working for Food & Drink Manufacturing business.

3% of Project Professionals who completed the survey were Female.

46 years old is the Average Age of Project Professionals who completed the survey.

52% of Project Engineering Respondents worked for either a Food Machinery businesses or an Engineering Service Provider.



BONUS SCHEMES

(Averages across all permanent jobs within all UK regions)

47% of survey respondents receive some form of Bonus

The average Bonus received annually is £4,060

Who receives a Bonus and how much do they receive?

| Job Title | % of Job Title who receive a Bonus | Average Annual Bonus Value |
|--|------------------------------------|-------------------------------|
| Group Engineering Manager / Engineering Director | 75% | £13,589 |
| Sales Engineer / Sales Manager (Machinery / Process Solutions) | 91% | £14,400 |
| Project Manager / Project Director | 64% | £8,143 |
| Design Manager / Drawing Office Manager | 75% | £7,000 |
| Senior Engineering Manager | 62% | £6,031 |
| Engineering Manager / Maintenance Manager | 55% | £4,355 |
| Controls/Automation Engineer | 40% | £3,225 |
| Applications Engineer | 66% | £3,000 |
| Project Engineer | 64% | £2,971 |
| Assistant Engineering Manager / Engineering Shift Manager | 44% | £2,540 |
| Field Service Engineer (Service, Installation & Commissioning) | 58% | £2,400 |
| Process Engineer | 50% | £2,400 |
| Engineering Supervisor / Engineering Team Leader | 42% | £2,174 |
| Engineering Planner / Coordinator | 44% | £2,050 |
| Maintenance Engineer | 36% | £1,631 |
| Refrigeration Engineer (Industrial Refrigeration) | 20% | £1,600 |
| Design Engineer / CAD Technician | 47% | £1,467 |
| Facilities/Site Services Engineer | 14% | £500 |

When asked about the Bonus Scheme they work within, survey respondents recorded an average Satisfaction rating of at 2.7 out of 5. Facilities/Site Services Engineers were the least satisfied with their Bonus Scheme, recording a rating of 1.7 out of 5. Facilities/Site Services Engineers receive an average bonus equivalent to £3,560 below the industry average. Engineering Directors were to most satisfied with their bonus scheme rating it 3.7 out of 5.



COMPANY CAR SCHEMES

The Average value of Car Allowance received annually is £6,460 equivalent to £538 per month

75% of Group Engineering Managers & Engineering Directors receive a Car or Car Allowance

Do you benefit from a Company Car Scheme?

| By Job Title | No | Company Car | Car Allowance | Average Car Allowance Value |
|--|-----|----------------|------------------|--------------------------------|
| Group Engineering Manager / Engineering Director | 25% | 17% | 58% | £8,557 |
| Senior Engineering Manager | 46% | 24% | 30% | £6,883 |
| Engineering Manager / Maintenance Manager | 82% | 10% | 8% | £5,570 |
| Project Manager / Project Director | 39% | 38% | 23% | £5,913 |
| Project Engineer | 80% | 16% | 4% | £4,000 |
| Field Service Engineer (Service, Installation & Commissioning) | 29% | 68% | 3% | £5,000 |
| Sales Engineer / Sales Manager (Machinery / Process Solutions) | 14% | 68% | 18% | £5,825 |

The table above focuses on the seven most likely job titles to receive a Company Car or Car Allowance. For Senior Engineering roles, it is common for businesses within the Food & Drink sector to offer a Company Car or Car Allowance and Engineering Leaders generally expect this perk to form part of an offer of employment, even if extensive driving is not a requirement of the job.

29% of Field Service Engineers do not receive a Company Car or Car Allowance. However, 39% of Field Service Engineers who completed the survey work across European & International Markets, so are travelling extensively by air, rather than by car.

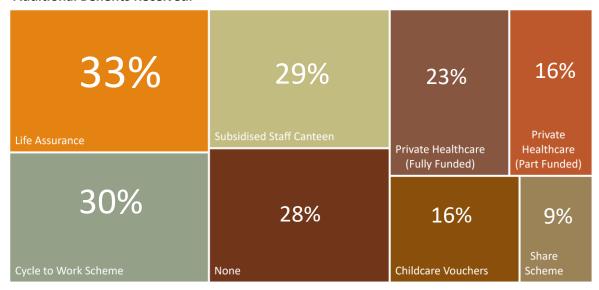
52% of survey respondents working for a Food Machinery Supplier, or an Engineering Service Provider, benefited from an Employee Company Car Scheme.



ADDITIONAL BENEFITS & PENSION RATES

(Averages across all permanent employees within all UK regions)

Additional Benefits Received:



Pension Rates:

96% of engineering employees working in the UK Food & Drink Industry are enrolled in an Employer Pension Scheme.

5.8% is the average rate for Employer Pension Contributions made by the UK Food & Drink Industry across all Engineering Personnel. This increases to 6.2% at Management level.

Top 3 Sectors for Average Pension Contributions

| Snack & Cereals | 7.3% |
|-----------------------------------|------|
| Sauces, Condiments, Oils & Fats | 7.2% |
| Soft Drinks & Alcoholic Beverages | 7.1% |

Bottom 3 Sectors for Average Pension Contributions

| Fresh Produce | 4.6% |
|--------------------------|------|
| Meat (Fresh & Frozen) | 4.5% |
| Poultry (Fresh & Frozen) | 3.6% |

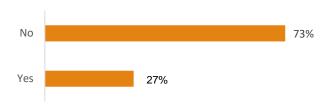




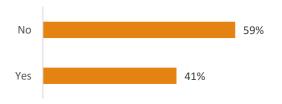
JOB SATISFACTION & CAREER MOTIVATIONS

(Averages across all permanent employees within all UK regions)

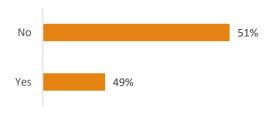
Is there a defined career path for you to follow?



Do you receive sufficient training opportunities?



Do you receive regular Performance Reviews?



68% of survey respondents who felt their current role lacked a defined career path, also stated they received insufficient training opportunities.

81% of individuals working within the Poultry sector said they don't receive regular performance reviews.

63% of Engineering Professionals working in the Soft Drinks & Alcoholic Beverages sector receive performance reviews. This is the highest level throughout the Industry



How satisfied are respondents with their rate of pay



Engineering Directors were the most satisfied with their pay rate giving it 4.2 stars out of 5. Design Engineers, Field Service Engineers and Process Engineers were the least satisfied with their basic salary, rating it 3.2 stars out of 5.

64% of respondents expect their salary to increase within the next 12 months.

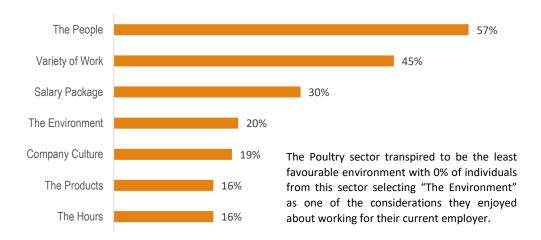


JOB SATISFACTION & CAREER MOTIVATIONS

(Averages across all permanent employees within all UK regions)

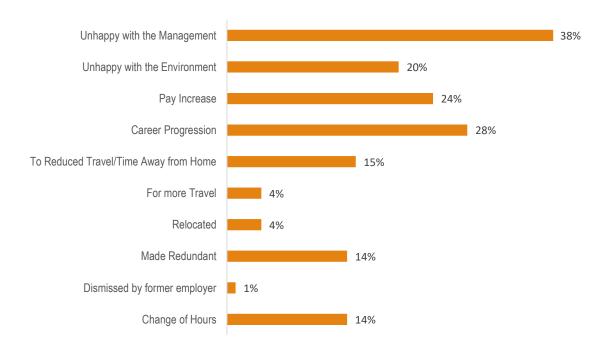
What people enjoy most about working for their current employer:

(Respondents were given the option to select multiple options)



Reasons for leaving last position:

(Respondents were given the option to select multiple options)





This Salary Survey Report was prepared by:





0161 669 5830



contact@foodengrecruitment.co.uk



www.foodengrecruitment.co.uk

